

## **RUSH Gigs**

Instant Labor. Right Now.

Investor Pitch Deck • Confidential

### The Problem

#### **Current platforms fail at true real-time availability:**

- Workers are not actually ready right now
- Booking takes hours or days
- Messaging delays cause cancellations
- No accountability for response time
- No live map of who is currently active and available

Result: Urgent jobs go unfilled. Ready workers can't surface instantly.

## **Our Solution**

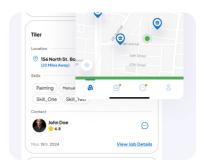
#### A real-time labor marketplace where:

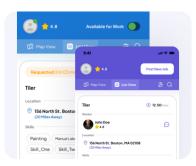
- Employers post jobs that expire within minutes
- Workers mark themselves Active and instantly appear on the map
- Employers send direct job offers in seconds
- · Workers must respond fast or get set offline
- A countdown clock enforces urgency
- Instant matching becomes the default behavior

If you're online, you're ready to work now.

## **How It Works**

- 1. Worker toggles Active → Appears on real-time map
- 2. Employer posts job (default 10-min expiration)
- 3. Offers sent immediately to selected workers
- 4. Fast acceptance confirms job
- 5. In-app communication and payment
- 6. Ratings and reliability tracking
- 7. Slow responders automatically set offline





## **Market Opportunity**

A massive unmet market. Real-time labor is not a niche.

- US gig economy: ~60M workers
- Real-time local services: ~\$150B
- Local labor (moving, cleaning, tasks): ~\$500B
- Home services: ~\$500B annually
- On-demand task platforms: \$15B+
- Same-day logistics: \$150B+

TAM: ~\$500-600B

SAM: ~\$60-80B

SOM: ~\$500M (early regional)

## **Business Model**

#### **Commission Model (10-20%)**

Standard transaction-based revenue per job

#### **Service Fees**

Small fixed fees on both sides per completed job

#### **Premium Boosts**

Workers pay to increase visibility or receive instant notifications

RUSH Gigs earns fees on every successful match.

## **Competitive Landscape**

TaskRabbit: Slow onboarding, no real-time availability

**Thumbtack:** Asynchronous lead-gen, not instant

Craigslist: No trust or reliability

**Uber Works:** Shut down - focused on enterprise staffing

**Nextdoor:** Message-based, slow, unstructured

Local FB groups: Unreliable, non-instant

#### **RUSH Gigs owns the "need it now" niche**

If Uber is instant rides, RUSH Gigs is instant labor.

## **Go-To-Market Strategy**

#### **Phase 1: Launch City**

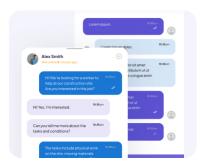
- Target neighborhoods with high last-minute labor needs
- TikTok and Instagram content showing instant matching
- Partnerships with movers, contractors, student housing
- Flyers in local traffic nodes (gyms, laundromats, hardware stores)

#### **Phase 2: Expansion**

- Local influencers and micro-creators
- 15-second viral clips: "Posted a job, got help in 12 seconds"
- Referral bonuses for workers
- First-job credits for employers

## **Technology Stack**

- Real-time worker availability map
- Push-based instant job alerts
- Proprietary expiration engine enforcing urgency
- Auto-offline logic for slow responders
- Location-based matching
- Ratings and reliability system
- Secure messaging and identity verification





## **The Team**

#### Milad Afdasta – Co-Founder & CEO

Engineering leader with deep experience building scalable mobile platforms, real-time systems, and consumer-facing marketplaces. Brings product vision, technical execution, and operational discipline.

#### **TJ Afdasta – Co-Founder & Head of Industry Operations**

General contractor with 15 years of hands-on experience in the construction and labor markets. Has personally hired hundreds of workers and brings deep industry insight, direct domain credibility, and real-world operational expertise.

Together: Technical execution power + Deep industry understanding

## **Current Status & Traction**

- √ Fully built MVP
- ✓ Ready for closed beta
- ✓ Early worker/employer interest pipeline forming
- ✓ Clear market need validated by founders' backgrounds
- ✓ Strong differentiation and category creation opportunity

# Raising \$1.5M

- Expand engineering team
- Launch the first major market
- Run customer acquisition campaigns
- Build support and operations
- Handle insurance, compliance, and risk
- Optimize matching, retention, and growth loops



# Let's Build the Future of Instant Labor

Thank you